

UNITED STATES OF AMERICA
POSTAL REGULATORY COMMISSION
WASHINGTON, DC 20268-0001

Transfer of Bound Printed Matter
Parcels to the Competitive Product List

Docket No. MC2021-78

CHAIRMAN'S INFORMATION REQUEST NO. 6

(Issued April 29, 2021)

To clarify the Postal Service's request to transfer Bound Printed Matter Parcels (BPM Parcels) to the competitive product list, filed March 26, 2021,¹ the Postal Service is requested to provide written responses to the following questions. The responses should be provided as soon as they are developed, but no later than May 6, 2021.

The questions are derived from a motion filed by the Parcel Shipper's Association (PSA), which asserts that the questions seek information "relevant to whether, in fact, the Postal Service exercises sufficient market power to avoid losing business to other firms if it sets the price for BPM Parcels substantially above costs, raises prices significantly, decreases quality or decreases output."²

The proposed questions 1 and 3 have been consolidated into a single question. The proposed question 2 has been rewritten to account for the possibility that not all of the requested data may be available yet.

1. Please provide volume and cost coverage data for Parcel Select Lightweight (PSLW) for each Fiscal Year (FY) from FY 2012 through FY 2020.

¹ United States Postal Service Request to Transfer Bound Printed Matter Parcels to the Competitive Product List, March 26, 2021 (Request).

² Motion of Parcel Shippers Association for Issuance of Information Request, April 26, 2021, at 1 (Motion).

2. Please confirm that the Postal Service had Negotiated Service Agreements (NSAs) in effect since the beginning of FY 2020 that include discounted rates for PSLW. If confirmed, please provide the following data:
 - a. The percentage of total PSLW volume that was entered at discounted NSA rates during FY 2020
 - b. The percentage of total PSLW volume that was entered at discounted NSA rates during the first two quarters of FY 2021. If data for the second quarter of FY 2021 is not yet available, please instead provide the requested percentage for Quarter 1 of FY 2021.

By the Chairman.

Michael Kubayanda